

## Α S S O C Ι Α Τ Ι Ο Ν



## **2019 ANNUAL GENERAL MEETING** Annual Report

February 28th, via webinar



## **2019 ANNUAL GENERAL MEETING**

## AGENDA

## **FEBRUARY 28TH • WEBINAR**

9:00 PM AT (NB) • 8:00 PM ET (ON, QC) • 7:00 PM CT (MN) •

6:00 pm MT (SK, AB) • 5:00 PM PT (BC)

canadienne de la chèvre de boucherie

- 1. Call to Order
- 2. Introduction of Board of Directors and staff
- 3. Approval of the Agenda
- 4. Review of 2018 AGM Minutes
- 5. Committee Reports:
  - A. Financial

Presentation of audited Financial Report and 2019 Budget Appointment of the Auditor

- B. Production Committee
- C. Show Committee Presentation of Winners
- D. Youth Committee Presentation of Winners
- E. General Manager's Report
- F. Constitution Committee
- 6. Introduction of 2019 CMGA Board of Directors
- 7. New business
- 8. Adjournment

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## President's Welcome

Welcome CMGA Members,

2019 marks the second year CMGA is hosting it's annual AGM via a webinar format. Feedback from last year's event was overwhelmingly positive, and we are hopeful that this year's AGM will be met with a similar response. The annual AGM is a requirement as a result of our by-laws and incorporation under the Animal Pedigree Act. While it is required, what is important to us is that is a great way for members to ask questions, provide their input, and help shape the future of the Association. As a Board, we need and welcome the ideas and energy membership can bring to the table!

2018 was a year of change but also marked an important milestone for CMGA - a 25th anniversary. The concept of a national Boer Goat Association was originally envisioned by 7 people who had a belief and a passion for the Boer Breed and what that breed could do for the meat goat industry in Canada. These 7 people were some of the first individuals who took a leap of faith, dug deep into their pocket books, and started importing Boer embryos back in 1992. They worked diligently, and due to their efforts, the Canadian Boer Goat Association was eventually incorporated under the Animal Pedigree Act in October of 1995 and the Association become the officially recognized registering body for Boer Goats in Canada.

2018 was also year of transition as we saw our head office move locations and we welcomed a new General Manager. That transition is complete and the office is operating smoothly at this time with the very capable Catherine Michaud at the helm! Also back at the helm is Karen Kolkman. As many of you know, Karen was the graphic designer who produced the Canadian Meat Goat Journal for us for many years. We are pleased to have her back working with us and encourage members to take advantage of advertising in this quality magazine. The Type Evaluation program ran again in 2018 (after a one year's absence in 2017). 2018 was a great success and saw the third highest number of animals evaluated since the program began in 2008.

Prior to this AGM the Board had the task of reviewing the finances of the Association and approving the 2019 budget (which will be presented to membership at this AGM).

The past few years have seen budgets with deficits. This year, the Board worked very hard to develop a budget that does not project a deficit.

The Association is primarily funded by income provided from animal registrations and memberships. It is these monies that allow us to have an office, a general manager, Show programs, Type Evaluation programs, the Meat Goat Journal, a website, etc. Our animal registry services are contracted out to the Canadian Livestock Records Corporation. CLRC determines the cost to the Associations for each and every service they provide (registering an animal, storing DNA samples, processing a membership application, etc.). CMGA then must develop a fee structure for members that allows us to recoup those basic costs and generate an income sufficient to maintain basic office needs and member programs. The last change to the fee schedule for CLRC services to members was in 2016. Since 2016, our fee schedule for breeders has not increased, even though the prices charged to us by CLRC did increase. In essence, prices charged to members remained the same and CMGA absorbed the additional cost and loss of profit.

For 2019, members will see slight increases in the CLRC fee schedule in most categories. This was necessary to achieve a balanced budget. Price increases will be effective on April 1st of this year.

In closing I would like to thank our General Manager Catherine for her professionalism and enthusiasm for the meat goat industry. Secondly, the Board of CMGA for giving of their time and energies to help strengthen and improve the meat goat industry. Last, (but certainly not least!), our membership for your continued commitment and support of this great industry!

Here is to a great 2019 everyone!

## Kerry

3 - 2019 CMGA AGM Annual Report

## About the Canadian Meat Goat Association

In 1992, an enterprising group of Canadian entrepreneurs was instrumental in the importation of Boer goat embryos into Canada from New Zealand and France, and later directly from South Africa. On November 27, 1993, the Canadian Boer Goat Association was formed through an ad hoc process involving 7 charter members. On October 10, 1995, this Association was officially incorporated by Agriculture Canada under the Animal Pedigree Act, with official by-law approval coming on January 3, 1996. This approval provided sole authority as the only association approved to register Boer and Boer cross goats in Canada. The newly incorporated association, which had begun its registration process under the Canadian Livestock Records Corporation, moved to Canadian Beef Improvement Inc., and eventually began self-registry out of the Association office in Glenwood, AB, Canada.

From the very incorporation of the Association, the requirement was put in place for mandatory DNA sampling on every purebred registration. The purpose of this was to build a data bank of DNA from which a program of random parentage verification testing could be based. Presently, random testing is done on 1% of all purebred registrations submitted. The Canadian Boer Goat Association is the only Boer goat association in the world to have such a program, which is designed to maintain the integrity of Canadian Boer goat pedigrees.

The first CBGA-sponsored Boer Goat Sale was held in November of 1998 in connection with the Boer Goat Show at the Canadian Western Agribition in Regina, SK. Sanctioned shows with Canadian Boer Goat approved judges were started in 1999 with the first in July 1999 at Yorkton, SK. The Association has a judges training program to develop Canadian judges across the country.

In 2001, the Association office was relocated to eastern Ontario, and bilingual services became available to Francophone

producers. Since then, the Association has been working hard to offer all of its written materials, including the quarterly Canadian Meat Goat Journal and the web site, in both official languages.

In 2004, the membership of the CBGA voted to change its name to the Canadian Meat Goat Association and to expand its mandate to the broader meat goat industry in Canada. Since then, the Association has been developing educational and marketing tools for both commercial meat goat and purebred seed stock producers.

Other CMGA activities have included: a youth program, a buck test station, development of a type evaluation (classification) program, and representation at agricultural events across the country. The Association's Annual General Meeting is held early in the calendar year.

In 2009, the Association office was relocated to Saskatchewan, and the Canadian Livestock Records Corporation in Ottawa was contracted to process registrations and memberships.

In February 2016, CMGA joined the Livestock Alliance and the office was relocated to Guelph, Ontario. Veal Farmers of Ontario, Ontario Goat and the Canadian Goat Society were the other partners in the Alliance.

At the end of 2017, the CMGA and the Alliance decided to separate by mutual agreement. The office was relocated to Quebec.

On October 10, 2018, the Association turned 25 years old. The Association owes a tremendous debt of gratitude to the early pioneers of the Boer goat industry in Canada. Untold hours of volunteer labor and expense were donated to establish an organization and structure upon which to build the future industry. To this day, the Association depends on the commitment of its volunteer Board and committee members, who keep its many programs running.

2018 Board of Directors President Kerry O'Donnell Past-President Stuart Chutter Vice President Rob Schill Treasurer Becky Vissers Secretary Laura Smith Directors at Large Sarah James Marshall James Anny Martin

## Mission

The Canadian Meat Goat Association supports the development of a profitable meat goat breeding stock and meat industry in Canada by providing animal registration, member education and industry promotion for the membership and by partnering in research and market expansion.

## Vision

A long term profitable Canadian meat goat industry where dairy, fiber and meat interests work together locally, provincially and nationally for the growth and development of the meat goat industry.

## Purpose

The primary purpose of the Association is the establishment of breeding standards, the keeping of pedigree records and the carrying out of a credible system o registration of Boer and Kiko goats in Canada.

Further purposes of the Association shall be:

- to promote Boer goats as a long term, stable source of income in a diversified farming and ranching economy
- to improve Boer goat genetics by identifying superior performance
- to encourage the improvement of meat goats in general
- to enhance consumer demand for chevon (goat meat) at the retail level



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## 2018 AGM Meeting Minutes

Minutes of the Canadian Meat Goat Association AGM June 14, 2018

## Canadian Meat Goat Association Annual General Meeting June 14, 2018 Webinar

## 1. Cal to Order

The meeting was called to order at 8:05 pm EST by Stuart Chutter.

## 2. Introductions of Board and staff

Stuart welcomed the participants and he gave the floor to Catherine for her to explain how the webinar platform works and how participants will be able to participate to the meeting.

Catherine explained how the meeting will be translated in both English and French, how the webinar platform works, and she want through the Annual Report. She also encouraged participants to participate to the poll at the end of the meeting.

Stuart introduced each of the CMGA Board members and staff.

## 3. Approval of the Agenda

There were no proposed additions to agenda.

IT WAS MOVED BY Ryan Prins and SECONDED by Marie-Pier Morin that the agenda be approved as presented.

The vote was CARRIED by a majority.

## Approval of the 2017 AGM Minutes.

IT WAS MOVED BY Becky Vissers and SECONDED by Tim Case that the minutes from the 2017 AGM be approved as presented.

The vote was CARRIED by a majority.

## 5. Committee Reports

Stuart indicated that he and Catherine would be presenting the reports. The various committee reports were included in the Annual Report.

## n. Treasurer

Catherine presented the Treasurer's report. A copy of the 2017 reviewed Financial Statements were provided and reviewed as part of the Treasurer's report.

## Approval of the Treasurer's report.

IT WAS MOVED BY Sophie Bourgeois and SECONDED by Marie-Pier Morin that the Treasurer's report be adopted as presented.

The vote was CARRIED by a majority.

Approval of the Auditor appointment.

IT WAS MOVED BY Becky Vissers and SECONDED by Sophie Bourgeois that Raymond-Chabot-Grand-Thornton (RCST) in La Pocatière be appointed as the 2018 auditor for the CMGA. The vote was CARRIED by a majority. 2018 AGM Meeting Minutes continued...

#### Minutes of the Convolute Meat Goat Association AGM June 14, 2018

### b. Production

Stuart presented the Production report.

### c. Show Committee

Catherine presented the Show Committee report. Stuart announced the 2017 CMGA Canadian Show Champions as follows:

Purebred Buck: DU BIQUET FRENCH POWER owned by RAFTER N GOATS Purebred Doe: KAE RONNE WALIDAH 309W owned by CALICO CREEK GOATS Percentage Doe: NAQUABI TOKOLOSHE owned by DOZEN ROSES FARM Commercial Doe: DOZEN ROSES PAPRIKA owned by DOZEN ROSES FARM

## d. Youth Committee

Catherine presented the Youth Committee Report.

Stuart announced the winners of the Youth Point Chuse award: Honourable mention: Emma Blackburn Runner up: Lucas Calmoross Finst place: Adrian Illman

The Youth Point Chase will continue for 2018. Attendees were encouraged to get youth involved in showing goats.

### e. General Manager's Report

Catherine presented the General Manager's Report.

## 2018 Board of Directors

Stuart Introduced the 2018 Board of Directors: Christie and Ryan Prins, Laura Smith and Becky Vissars.

Stuart mentioned that there are 3 positions available for directors on the Board. That not fulfilling these positions can jeopardize the good functioning of the organization because to be able to adopt proposals and go sheed with existing and future programs, it is necessary to maintain a quorum of 4 administrators out of 7 during meetings. In the current situation, if only one director is missing at the meeting, the proposals can not be adopted, which entails additional time in the operation of the association and its programs. Stuart encouraged members of the CMGA to get involved in their association if they wanted to see the continuation of CMGA operations and programs.

## <u>New business</u>

Nons.

## <u>Adjournment</u>

IT WAS MOVED BY Evolyne Laroche that the meeting be adjourned at 9:53pm EST.

# A. Financial Report

The numbers reported in the Actual 2018 column are consistent with the 2018 reviewed financial statements.

## Notes regarding 2018 costs:

## Income

- The revenue from advertising in the Journal is lower than expected. We have lost several advertisers who used to take one full page (back cover@\$385 and inside front cover@\$285). Advertisers in previous editions have been contacted without any positive outcome. Thanks to all Journal advertisers who continued to purchase an add in our Journal for 2018!
- The number of members declined in 2018, so we had \$1,785 less revenue from membership than what was expected. Same with registrations, transfers and other related transactions where we had about \$3,875 less than expected. We expected a gross profit of \$34,130 generated by these revenues, but we had only \$30,985.14. These decreases in profit are explained by less producers buying a CMGA membership and less producers registering their animals, but also by an increased in CLRC costs to CMGA that were never passed on to producers buying registration services. For example, the DNA storage fee was increased from \$4 to 5\$ in 2018 for CMGA but was maintained to \$4 for producers registering purebred Boers.
- Profit generated by CMGA membership and registration activities is the only source of revenue to pay for all other CMGA costs such as General Manager's salary, office costs, AGM, and most lines you see in the expenses section of the budget.

We had about \$7,259.52 less revenue than what was expected.

## Expenses

- The predicted expenses for 2018 AGM done via webinar were half than what we expected. The experience turned out great and using a webinar platform for AGM is really a good way to save money.
- We had less Board expenses than expected because it was decided that the face-to-face meeting would be postpone to 2020 and held in conjunction with the AGM to save travelling costs.
- We had to buy ribbons in 2018 to complete sets. When doing the physical inventory, it was found out that ribbons' sets (one ribbon set is 1 junior champ., 1 reserve junior champ., 1 senior champ., 1 reserve senior champ., 1 grand champ. And 1 res grand champ.) were not complete as in the past ribbons' orders didn't take into account the French translation. In French, female and male champions are not written the same way so we can't use one ribbon or another for both sexes.
- As previously mentioned, Type Evaluation Program did run in 2018. This is a program where the price charged to participants should cover for all related expenses and this was the case in 2018.
- General Manager's salary was lower than expected because all budgeted hours were not necessary to run the association.
- The expenses for the Journal were right on budget.
- Membership expenses were lower than expected mainly due to our decreased in membership and in registration and transfer

activities. However, the credit card fee is higher than expected meaning that more payments are done via credit card. The DNA storage fee amount is also higher than expected even if there was fewer purebred registrations in 2018. This is due to increase from \$4 to \$5 of DNA storage fee charged to CMGA.

- Office expenses were lower than expected because the website project was left aside for 2018. However, postage expenses were much higher than expected because we had to pay Canada Post for mail redirection. Also, with the office moving to Quebec, we had extra postage fees for sending boxes and material from Ontario.
- About DNA testing, we had 46 DNA testing requests sent to UC Davis in 2018. 15 were mandatory and related to our bylaws and 31 were requests sent by breeders. Fees charged by UC Davis were \$30USD and we charged \$39CAD to breeders. With the exchange rate, we should have charged \$40 in 2018. CMGA will pay for about 15 mandatory DNA tests as per its bylaws. The balance will be paid by requesting breeders and the cost reimbursement is included in the Registrations revenue line.
- The bank service charges are higher than expected because the online banking platform is more used for transactions. This prevent mileage and time expenses by the GM to actually drive to the bank branch for doing transactions. We also had to buy cheques as the office moved and address changed.
- Youth project expenses were higher than expected because we received a request for the CMGA Youth Fund. CMGA has a special account for youth projects and expenses and there's still a little less than \$2,000 in that account.

Total expenses were \$15,897.60 less than budgeted.

Overall, we observe a deficit as it was expected, but for \$8,638.08 less.

## 2019 Budget

The 2019 budget was discussed and approved by the Board of Directors at their meeting on February 6th, 2019 is presented on pages 12 and 13.

Factors influencing decisions surrounding the 2019 budget include:

- Recruiting more advertisers for the Canadian Meat Goat Journal.
- Manage decreasing memberships and registrations.
- Maintaining the CMGA programs offer in 2019 including Type Evaluation.
- Working towards a new website by looking for quotes from website suppliers and for funding through government programs and other funding activities. Meanwhile, update the actual website.
- Come back to a positive balance on the financial statements.

It's not a very exciting budget, but that's what it takes to be able to come back to a positive balanced budget and to free enough margin to organize more exciting projects and activities in 2020.

## 2018 Adopted Budget vs 2018 Actual

	2018 ADOPTED BUDGET	2018 ACTUAL
Income / Revenu		
YOUTH PROJECT / PROJET JEUNESSE	0.00	0.00
ADVERTISING / PUBLICITÉ	2,000.00	720.00
AGM Income / Revenu de l'AGA	500.00	0.00
CMGA Type Evaluation Program / Programme de classification	6,000.00	6,484.00
MEMBERSHIPS / COTISATIONS	15,530.00	13,745.00
OFFICE COST REIMBURSEMENT / REMBOURSEMENT FRAIS DE BU-		
REAU	0.00	106.00
SHOW FEES / FRAIS D'EXPOSITIONS	1,000.00	690.00
PAID TO CMGA / PAYÉ À L'ACCB	0.00	0.00
REGISTRATIONS / ENREGISTREMENTS	41,000.00	37,125.48
SALES / VENTES	0.00	0.00
	100.00	0.00
CREDITS WRITTEN OFF / CRÉDITS RADIÉS	0.00	0.00
Total Income / Revenu total Expense / Dépenses	66,130.00	58,870.48
ACCOUNTS WRITTEN OFF / COMPTES RADIÉS	0.00	0.00
ADVERTISING AND PROMOTION / PUBLICITÉ ET PROMOTION	0.00	0.00
AGM / AGA	1,096.60	554.73
CMGA Board Expenses / Dépenses du CA	1,000.00	004.10
Telecon Expenses / Conférences téléphoniques	250.00	248.94
Travel / Déplacements	5,000.00	0.00
Total CMGA Board Expenses / Dépenses du CA	5,250.00	248.94
CMGA SHOWS / EXPOS DE L'ACCB	0,200100	2.0001
Show Ribbons / Rubans	0.00	111.85
Judges Licensing Forums / Forum license juge	0.00	0.00
Total CMGA SHOWS / EXPOS ACCB	0.00	111.85
CMGA Type Evaluation Program / Programme de classification		
Evaluator Fees & Expenses / Frais et dépenses des		
évaluateurs	6,000.00	6,162.18
Forms & Handbook / Formulaires et manuels	0.00	228.00
Total CMGA Type Evaluation Program / Programme de classification GENERAL MANAGER / DIRECTRICE GÉNÉRALE	6,000.00	6,390.18
Salary / Salaire	27,164.04	22,577.48
GENÉRAL MANAGER - Other / DIRECTRICE GÉ-		
NÉRALE - Autre	0.00	0.00
Total GENERAL MANAGER / DI- RECTRICE GÉNÉRALE	27,164.04	22,577.48
MEAT GOAT JOURNAL / REVUE	,	,
Ad. sales commissions / Comissions sur les ventes de		
publicité	0.00	0.00
Coordination of content / Coordination du contenu	0.00	0.00
MGJ Postage / Envoi postal	200.00	335.76
MGJ Printing / Impression	1,200.00	1,077.00
MGJ Shipping/Handling / Port et manutention	500.00	712.16
Production and artwork / Production et graphisme	2,000.00	1,680.00
Total MEAT GOAT JOURNAL / REVUE	3,900.00	3,804.92

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## 2018 Adopted Budget vs 2018 Actual

## (continued)

	2018 ADOPTED BUDGET	2018 ACTUAL
MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION		
CLRC Levies / Charges SCEA	17,00.00	15,083.50
CLRC Miscellaneous / Divers SCEA	1,500.00	391.15
CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA	600.00	940.69
CLRC DNA Sample Storage / Stockage d'échantillon ADN SCEA	3,300.00	3,470.00
Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION	22,400.00	19,885.34
OFFICE EXPENSES / BUREAU		
Accounting and Legal / Comptabilité et frais juridiques	2,788.00	2,250.00
Office supplies and equipment / Matériel bureau	622.00	566.27
Postage / Poste	600.00	1,536.17
Telephone - Internet / Téléphone	641.96	817.78
Website / Site Internet	6,690.00	189.06
Quickbooks	-	200.00
Enterprise Registrar / Registraire des entreprises	-	34.00
Total OFFICE EXPENSES / BUREAU	11,341.96	5,893.28
REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS		
DNA Testing / Testage AND	1,000.00	1,966.82
Total REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS	1,000.00	1,966.82
UNCATEGORIZED EXPENSES / DÉPENSES DIVERSES		
Bank Service Charges / Charge service bancaire	420.00	459.28
Cheque order / Commande de chèques	0.00	174.86
CNGF Membership / Cotisation FCNC	0.00	0.00
PayPal Fees / Frais PayPal	0.00	65.38
Total UNCATEGORIZED EXPENSES / DÉPENSES DIVERSES	440.00	699.52
YOUTH PROJECT / PROJET JEUNESSE		
Youth Project expenses / Dépenses Projet jeunesse	250.00	311.94
Youth Support Fund / Fond de support à la relève	0.00	500.00
Total YOUTH PROJECT / PROJET JEUNESSE	250.00	811.94
Total Expense / Dépenses	78,842.60	62,945.00
Net Profit (Loss) / Profit net (perte)	(12,712.60)	(4,074.52)

Hmmm... I'm wondering if the grass is greener on the other side of the fence?



I'm sure it is! Wanna check?

## CANADIAN MEAT GOAT ASSOCIATION

APPROVED 2019 Budget

ATT NOVED 2013 Dudget		
	20	19 BUDGET
Income / Revenus		
YOUTH PROJECT / PROJET JEUNESSE	\$	-
ADVERTISING / PUBLICITÉ	\$	1,500,00
AGM Income / Revenu de l'AGA	\$	-
CMGA Type Evaluation Program / Programme de classification	\$	6,600,00
MEMBERSHIPS / COTISATIONS	\$	12,600,00
OFFICE COST REIMBURSEMENT / REMBOURSEMENT FRAIS DE BUREAU	\$	-
SHOW FEES / FRAIS D'EXPOSITIONS	\$	690,00
PAID TO CMGA / PAYÉ À L'ACCB	\$	-
REGISTRATIONS / ENREGISTREMENTS	\$	35,550,00
SALES / VENTES	\$	-
INTEREST / INTÉRÊTS	\$	-
CREDITS WRITTEN OFF / CRÉDITS RADIÉS	\$	-
Total Income / Revenu total	\$	56,940,00

Expense / Dépenses		
ACCOUNTS WRITTEN OFF / COMPTES RADIÉS	\$	
ADVERTISING AND PROMOTION / PUBLICITÉ ET PROMOTION	\$	
AGM / AGA	<u>\$</u>	833.74
CMGA Board Expenses / Dépenses du CA		
Telecon Expenses / Conférences téléphoniques	\$	250,00
Travel / Déplacements	\$	-
Total CMGA Board Expenses / Dépenses du CA	<u>\$</u>	250.00
CMGA SHOWS / EXPOS DE L'ACCB		
Show Ribbons / Rubans	\$	600.00
Judges Licensing Forums	<u>\$</u>	
Total CMGA SHOWS / EXPOS DE L'ACCB	<u>\$</u>	600.00
CMGA Type Evaluation Program / Programme de classification		
Evaluator Fees & Expenses / Frais et dépenses des évaluateurs	\$	6 600,00
Forms & Handbook / Formulaires et manuels	<u>\$</u>	230.00
Total CMGA Type Evaluation Program / Programme de classification	<u>\$</u>	6,830,00
GENERAL MANAGER / DIRECTRICE GÉNÉRALE		
Salary / Salaire	\$	18,346.32
GENERAL MANAGER - Other - DIRECTRICE GÉNÉRALE - Autre		
Total GENERAL MANAGER / DIRECTRICE GÉNÉRALE	\$	<u>18,346.32</u>

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## CANADIAN MEAT GOAT ASSOCIATION

## APPROVED 2019 Budget

(Continued)

(Continued)	<b></b>	
	201	9 BUDGET
MEAT GOAT JOURNAL / REVUE		
Ad. sales commissions / Comissions sur les ventes de publicité	\$	-
Coordination of content / Coordination du contenu	\$	-
MGJ Postage / Envoi postal	\$	510,00
MGJ Printing / Impression	\$	900,00
MGJ Shipping/Handling / Port et manutention	\$	730,00
Production and artwork / Production et graphisme	\$	1,700,00
Reimburse MGJ advertisers	\$	-
Total MEAT GOAT JOURNAL / REVUE	\$	3 840,00
MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION		
CLRC Levies / Charges SCEA	\$	13,800,00
CLRC Miscellaneous / Divers SCEA	\$	300,00
CLRC Credit Card Admin. / Admin. de Carte de crédit SCEA	\$	950,00
CLRC DNA Sample Storage / Stockage d'Échantillon ADN SCEA	<u>\$</u>	3,110,00
Total MEMBERSHIP EXPENSES / DÉPENSES LIÉES À LA COTISATION	\$	18,160,00
OFFICE EXPENSES / BUREAU		
Accounting and Legal / Comptabilité et frais juridiques	\$	2 940,00
Office supplies and equipment / Matériel	\$	200,00
Postage / Poste	\$	550,00
Telephone - Internet / Téléphone	\$	460.32
Website / Site Internet	\$	350,00
Total OFFICE EXPENSES / BUREAU	<u>\$</u>	4,500.32
REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS		
DNA Testing / Testage AND	<u>\$</u>	600,00
Total REGISTRATION EXPENSES / DÉPENSES LIÉES AUX ENREGISTREMENTS	\$	600,00
UNCATEGORIZED EXPENSES / DÉPENSES DIVERSES		
Bank Service Charges / Charge service bancaire	\$	564,00
Cheque order / Commande de chèques	\$	-
Interest Charges	\$	-
CNGF Membership / Cotisation FCNC	\$	-
PayPal Fees / Frais PayPal	\$	60,00
Total UNCATEGORIZED EXPENSES / DÉPENSES DIVERSES	<u>\$</u>	<u>624,00</u>
YOUTH PROJECT / PROJET JEUNESSE		
Youth Support Fund / Fond de support à la relève	\$	500.00
Youth Project prize / Récompense Projet jeunesse	\$	315,00
Total YOUTH PROJECT / PROJET JEUNESSE	<u>\$</u>	815,00
Total Expense / Dépenses	\$	55,399.38
Net Profit (Loss)	\$	1,540.62

### **Review of the CMGA Fee Structure**

After two costs increases from the CLRC, one in 2018 and one in 2019, the CMGA board had to review the fee structure to recover those basic costs and generate an income enough to maintain basic office business and member programs. The last change to the fee schedule for CLRC services to members was in 2016 and since then, the CMGA fee schedule for breeders has not increased, even though the prices charged to us by CLRC did increase. Since 2016, prices charged to members remained the same and CMGA absorbed the additional cost and loss of profit.

The CMGA board has revised the fees structure and for 2019, members will see slight fee increases in most categories. These increases were needed if the CMGA wanted to realize a balanced budget. Costs increases will be effective on April 1st of this year.

### The CLRC Unit Cost System

The unit cost system by which CLRC charges member breed associations for work performed was implemented in 1987 in response to requests from the members associations for charges based more accurately on the exact cost of providing the various services. An addition to the system was made in 1992 with the introduction of a volume factor.

The base "Unit" is defined in the CLRC by-laws as "the unit of business required for the production of a standard two-generation certificate of registration bearing only the information specifically outlined in section 29 of the Animal Pedigree Act as being the minimum information required on a certificate". This means a certificate for an animal identified by tattoo markings, official ear tags or electronic implants.

All other services are prorated to the standard unit, either as a fraction or a multiple thereof. The prorates are determined according to the amount of time required and the material needed to perform each type of transaction. Unit values are revised from time to time, as changes occur in the procedures involved in processing the various transactions.

And finally, in order to provide a discount to larger volume associations in recognition of the efficiencies created in processing larger volumes of the same type of work, there's also a multiplier factor that is used. In 2018, CMGA activities generated around 2,413 units. For the first 500 units, the volume factor used was 1.2 and for the next 1,500 units the factor was 1.1. At 8,000 units, the factor is 1.0.

The unit cost is set each year by the CLRC board of Directors at the budget meeting in October of the previous year.



# Canadian Livestock Records Corporation Société canadienne d'enregistrement des animaux

## **CANADIAN MEAT GOAT ASSOCIATION**

FEE SCHEDULE

Effective April 1, 2019 Please add 13% HST to all fees for Ontario, add 15% HST to all fees for NL, NB, NS, and PEI, and add 5% GST to all fees for all other provinces.

## **MEMBERSHIP:**

Active		\$75.00
Associate		\$50.00
Junior		\$20.00
New Membership Package – includes 1st year membership fee, your choice of regis- tered Herd Name and Tattoo letters (New Members Only)		\$100.00
New Junior Membership Package – includes junior membership fee, your choice of reg- istered Herd Name and Tattoo letters (New Members Only)		\$45.00
REGISTRATION:	Member	Non-Member
Foreign or imported animals regardless of age	\$40.00	\$80.00
Purebred Animals (Boer and Kiko)		
0 - 12 months of age, single registration submitted	\$32.00	\$64.00
0 - 12 months of age, 2-19 registrations submitted together	\$26.50	\$53.00
0 - 12 months of age, 20 or more registrations submitted together	\$20.00	\$40.00
- over 12 months of age	\$37.00	\$74.00
-Boer DNA Storage fee	\$5.00	\$10.00
-Kiko DNA random sampling and storage fee	\$13.50	\$27.00
	\$15.50	\$27.00
Percentage Animals (Boer and Kiko)		
0-12 months of age, single registration submitted	\$22.00	\$44.00
0 - 12 months of age, $2 - 19$ registrations submitted together	\$16.50	\$33.00
0 - 12 months of age, 20 or more registrations submitted together	\$12.00	\$24.00
- over 12 months of age	\$22.00	\$44.00
	\$22.00	\$44.00
TRANSFERS:		
- Within 6 months of date of sale and <u>at time of registration</u>	<b>*</b> • • <b>*</b> •	***
single animal	\$14.50	\$29.00
2-19 transfers submitted together	\$13.00	\$26.00
20 or more transfers submitted together	\$12.50	\$25.00
- Within 6 months of date of sale (animal already registered)	¢22.00	¢44.00
single animal	\$22.00 \$17.00	\$44.00 \$24.00
2-19 transfers submitted together	\$17.00 \$16.00	\$34.00 \$32.00
20 or more transfers submitted together - After 6 months of date of sale	\$10.00	\$100.00
	\$30.00	\$100.00
- Transfer within a family, provided no financial consideration is involved	<b>#2</b> 0 0 0	<b>* 1</b> 0.00
single animal	\$20.00	\$40.00
two or more submitted together	\$12.50	\$25.00
o milita	\$16.00	¢22.00
Duplicate certificate (without corrections)		\$32.00
Re-issued certificate (with corrections)	\$21.50	\$43.00
Registration of tattoo letters (Herd Identification)	\$21.00	\$42.00
Transfer of tattoo letters (Herd Identification)	\$21.00	\$42.00
Registration of Herd Name	\$21.00	\$42.00
Transfer of Herd Name	\$21.00	\$42.00
Registration of lease	\$21.00	\$42.00
DNA Testing fee (subject to change without notice)	\$40.00	\$80.00
Rejected Application Fee (charged on all applications returned due to errors,		
missing information, or shortage of funds)	\$13.00	\$26.00
RUSH SERVICE (in addition to regular transaction fee and must be included in remit-		
tance)	\$18.00	\$36.00
Send registration certificate to new owner (one fee charged for each different new own-		
er)	\$3.00	\$6.00

## **B.** Production

By Kerry O'Donnell

## **Type Evaluation Program 2018**

2018 marked the 9th year the CMGA Type Evaluation Program was offered to membership. The program has been offered to CMGA members since 2008, and with the exception of 2015 & 2017, the Association has been able to provide this valuable tool to breeders.

Type Evaluation utilizes a linear appraisal system to "score" an animal (and it's respective parts) against the "ideal" for the breed. Type Evaluation offers breeders an opportunity to have an objective evaluation performed on their animals by a trained CMGA classifier.

The CMGA Type Evaluation system was modeled along the lines of similar programs offered by other breeds of livestock (i.e. cattle, dairy goats, etc.), keeping in mind the traits that are considered economically and conformationally desired in the Boer breed.

Both registered Purebred does and bucks, and registered percentage does are eligible for Type Evaluation. In order to be evaluated, does must have kidded at least once, and bucks must be at least 1 year old at the time of evaluation. Animals are given an overall total score (out of 100), and are placed as follows;

Excellent - 90+

**VG** – 85 - 89

*Good* - 80 - 84

Those animals scoring Very Good (85) or higher are published in the Canadian Meat Goat Journal as well as being published on the CMGA website.

For 2018, evaluations took place in Saskatchewan, Ontario, and Quebec with 226 animals being evaluated.

Below is a summary of participation in the Type Evaluation program to date.

	2008	2009	2010	2011	2012	2013	2014	2016	2018
# Farms Participating	9	13	18	12	12	10	11	14	13
# Animals Evaluated	134	160	180	148	299	236	155	220	226

CMGA would like to thank all of our members for participating in this year's program and encourage members to take advantage of this opportunity in 2019.

## **Our 2018 Type Evaluation Participants:**

Nancy McNeil & Evelyne LaRoche	Du Biquet	Quebec
Shannon Thurston	Staveley Farms	Quebec
Guillaume Bouchard	Ferme a l'Oie	Quebec
Jessy Lapierre	Elevage Divin Calin	Quebec
Andre Lussier	Ferme Galiman	Quebec
Sonia Gagnon	Ferme de L'Etang	Quebec
Sylvie Dionne	Chevrerie des Belles amours	Quebec
Becky Vissers	Dozen Roses Farm	Ontario
Austin Illman	Epic Boers	Ontario
Robin Ross	Rovin Farms	Ontario
Kerry O'Donnell	Kae Ronne Goats	Saskatchewan
Brent Nostadt	Rafter N' Goats	Saskatchewan
Landon Spokowski	Calico Creek Goats	Saskatchewan

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### Goat Herd Improvement Program (GHIP)

The Goat Herd Improvement Program is free of charge to members and was first offered in 2012.

The program is a collaboration with Dr. Ken Andries from Kentucky State University, whereby producers can submit data and receive standardized on farm performance data on their does, kids, and bucks.

The collaboration took place as a result of CMGA's desire to build on existing programs, and to provide extra value to membership in regard to data for selection of breeding stock. Our show program and Type Evaluation program provide feedback to producers on animals in regard to phenotype and conformation to breed standards, while GHIP adds to the equation by providing information on the productive/performance capabilities of that animal.

GHIP provides a tool that allows producers to have production records standardized and assists them in using performance data to select higher quality animals for replacements. This can result in herd improvement and increased performance without increasing production costs for producers. After submitting your data, comprehensive reports are sent back to the producer on average daily gains for the kid crop, efficiency ratios on the does, sire summary indexes, along with other valuable information.

Information submitted to the GHIP program is anonymous. CMGA does not receive back the individual results from herds that enrol in the program. Rather, at the end of each year, CMGA receives a summary of the data submitted from Dr Andries that helps us to begin to build a data base to create benchmarks for important production traits such as number of kids born, birth weights, average weaning weights, etc.

For more information on this program and how you can be involved, please contact the CMGA office.

In 2018, a total of 8 producers submitted data to the GHIP program.

#### Thank you to:

- Chevrerie Du Biquet Evelyne La Roche & Nancy McNeil
- DeurBrais Farm Lise Brais
- Cedar Point Kikos Megan Vanderpol
- Fermette Harbour Sophie Bourgeois
- Triple G Ranch Gwenn Dexter
- Mahna Farms Michael Whelan
- Staveley Farms Shannon Thurston
- Ocean Waves Nicky Moody

#### 2018 GHIP DATA

The data represents the different groups that submit records. The first two are the data from the Canadian Meat Goat Association producers.

#### **Kid Data**

Groups	#BORN	BWT	#WEAN	WNAGE	WNWT	ADG	90DWT	ADJWT
2018	374	7.75	316	93.89	44.51	0.39	43.19	49.26
CANADA ALL	4403	7.79	3555	92.98	41.00	0.36	40.61	45.76
ALL GHIP 2018	900	7.76	800	92.19	43.49	0.39	42.78	48.77
GHIP ALL	14117	7.53	11639	93.40	39.22	0.35	38.83	43.99

## Dam Data

Groups	Ν	AOD	Litter Size	BWT	Kids WN/doe	WNWT	90DWT	ADJWT	DOE WT	EFF RA- TIO
CMGA 2018	160	3.28	2.08	16.02	1.80	77.94	75.30	85.65	115.36	65.40
CMGA All	2162	3.52	1.98	15.01	1.69	72.51	70.43	79.52	114.18	64.67
All GHIP 2018	445	3.46	1.98	14.95	1.81	77.15	75.45	86.06	112.33	68.36
GHIP All	7795	3.29	1.87	13.78	1.60	65.83	65.31	73.93	104.17	26.05

### Sire Data

Groups	Ν	N Born	BWT	N Wean	WNWT	90DWT	ADJWT
2018	29	12.28	7.88	10.62	47.76	45.78	51.04
Canada All	257	14.40	7.95	14.42	43.36	42.44	49.71
All GHIP 2018	58	15.47	7.72	14.11	46.08	44.39	49.80
GHIP All	856	17.22	7.62	14.43	40.07	39.68	44.39

## **COMPARISON FROM YEAR TO YEAR**

Kid Data

YR	N Born	BWT	N Wean	WNAGE	WNWT	ADG	90D WT	ADJ WT
2013	1067	7.82	909	90.25	39.86	0.36	40.73	45.92
2014	754	7.64	652	85.76	38.20	0.36	39.85	44.78
2015	603	7.81	473	102.67	43.33	0.36	39.60	44.21
2016	650	8.07	523	101.04	45.21	0.36	40.48	45.50
2017	270	7.69	223	90.83	46.16	0.44	46.94	53.84
2018	374	7.75	316	93.89	44.51	0.39	43.19	49.26
Overall	4403	7.79	3555	92.98	41.00	0.36	40.61	45.76

## Dam Data

YR	Ν	Litter	BWT	Kids	WNWT	90DWT	ADJWT	DOE WT	EFF RATIO
		size		WN/doe					
2013	550	1.98	15.15	1.62	71.58	71.10	80.61	112.02	59.97
2014	382	1.97	14.75	1.71	67.52	70.44	79.17	118.02	61.91
2015	353	1.91	14.53	1.73	74.32	69.05	77.57	107.83	78.05
2016	280	2.0	15.44	1.81	81.34	73.61	83.17	124.72	71.91
2017	109	2.02	15.36	1.88	85.09	86.15	98.41	113.67	70.66
2018	160	2.08	16.02	1.80	77.94	75.30	85.65	115.36	65.40
Overall	2162	1.98	15.01	1.69	72.51	70.43	79.52	114.18	64.67

## C. Show

## By Becky Vissers

The 2018 show season was a great one! Many new exhibitors were seen at many of the fairs and sanctioned shows. We were down in sanctioned events this year, but many fairs offered open meat goat classes which is a great start. Our number of goats entered was up by 32 animals this year, with a total of 344 animals shown at sanctioned events. That number would be significantly higher if we had paper work on the non-sanctioned events.

Shows	Purebred Boer Does	Percentage Boer Does	Purebred Boer Bucks	Commercial Does	Market Kids
Expo Calixa Lavalee	31	0	11	0	0
Expo St.Hyacinthe	59	0	23	0	0
Brome Fair	48	0	17	0	0
Norfolk County Fair	26	10	8	21	6
RAWF	48	11	14	11	0
Totals for 2018	212	21	73	32	6
2017 Comparison	144	83	42	28	15

For the first time this year, the Royal Winter Fair offered a separate youth meat goat show. The turn out was great!

Unfortunately, due to lack of entries, this years SGBA summer Extravaganza was cancelled.

Looking forward to a great 2019 at the fairs! Now is the time to start looking through your barn and making decisions on this year show string.

## 2018 Show Champions of the Year

Congratulations to the following members for exhibiting the 2018 CMGA Show Champions:

Purebred buck: DU BIQUET COOL PLAY, owner CHEVRERIE DU BIQUET

Purebred Doe: DU BIQUET ESCAPADE, owner CHEVRERIE DU BIQUET

Percentage Does: FLAT HILL FIONA, owner FLAT HILL FARMS

Commercial Does: EPIC YOUNGIN, owner PINE HAVEN FARMS

Market kids (for information only): FLOKI, owner NICOLE FLEMING





## D. Youth

## By Sarah James

Another year has come and gone for our budding future Meat Goat Producers. This was the 4<sup>th</sup> year of the Youth Point Chase Program, and we had an applicant to the Youth Support Fund.

## Youth Point Chase

We had a total of 37 participants this year and look forward to welcoming them back and new exhibitors for the 2019 show season.

The point tally was very close this year for the YPCP and we would like to congratulate all participants and the following are our winners!

1<sup>st</sup> Place is Gabrielle Bourdages from Quebec, Runner-Up, Lea Bernier also from Quebec and Honourable Mention is Lucas Cairncross from Ontario. Congratulations all!

## CMGA Youth Support Fund

The Youth Support Fund is an excellent way for our youth to receive aid in reaching their goals in the Meat Goat field. The CMGA believes in the importance of getting young people involved in the meat goat industry. The CMGA will award up to \$500 annually to the recipient that has applied and has been awarded to youth members who are actively involved in the meat goat industry. The number of successful applicants and the amount awarded to each will be at the discretion of the selection committee.

Emma Blackburn applied to the fund in mid summer and by a unanimous vote from the board we approved her request. We wish Emma the best in her future endeavours in the industry. For more information please contact the CMGA if you are interested in applying for the 2019 season. All applications must be received before July 31<sup>st</sup>.

Thank you to all the youth who have participated in the programs and we look forward to seeing returning faces and new ones in 2019!







## E. General Manager

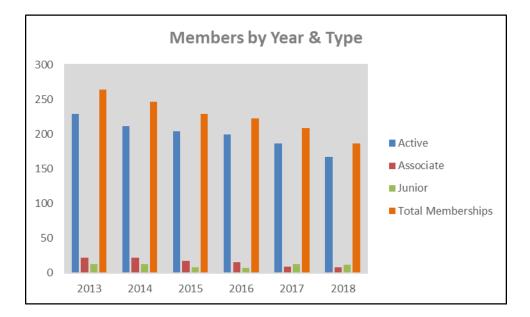
The year 2018 was definitely a year of transition for the association: office relocation, new General Manager and renewal of 5 of the 8 members of the Board. This transition has also resulted in new ways of doing business, such as managing banking online and an AGM in webinar format, as well as a return to basics with the Canadian Meat Goat Journal.

So, I continued my training in the management of the association in 2018. The publication of the Journal continued with two editions in July and December and two electronic mailings in March and August. The distribution of the December Journal was delayed by the postal strike and most members received it in January. I have also added monthly electronic mailings, the CMGA Express. These communications are intended to provide members with news of their association on a regular basis and to remind them about important dates or events not to be missed.

The association's program offering also continued in 2018. Type Evaluation Program took place, the office received many requests for information about the Goat Herd Improvement Program (GHIP) which continued to be offered in 2018, and many meat goat shows were sanctioned.

## Membership

Membership numbers has continued to decline from 209 in 2017 to 187 in 2018. This is a trend that can be observed for most of the producer associations in the country, but it is still quite surprising for our association since participation in the programs has been maintained in 2018. We encourage our members to provide us with their comments and expectations regarding their association.



The list of CMGA members is still available on the CMGA website. Updates are made as members renew their membership or as new members join the organization. Please ensure your contact information is up-to-date by contacting the office with any changes.

## Registrations

The number of purebred Boer goats' registrations was maintained in 2018, while the number of crossbred Boer goats registered continued to decline. The number of Kiko goat registered increased mainly due to the increased registration of crossbred Kikos.

The registration figures for Boer and Kiko goats for 2014 to 2018 are shown below.

Breeds	2018	2017	2016	2015	2014
Purebred Boer registrations (TR, R, CR, RCR)		820	806	845	977
Percentage Boer registrations (GR)	129	167	204	226	356
Purebred Kiko registrations (NZPK, DPK)	12	19	22	31	96
Crossbred Kiko registrations (CBK)	21	8	10	-	2
Transfers of Boers and Kikos	657	823	831	1040	967

Registering your meat goats helps with developing your breeding programs especially for those who take part in Type Evaluation. You can't manage what you don't measure. Remember registering your goats is a great way to maintain records and help build on your herd genetics.

# F. CMGA Constitution

In accordance with Article XII of the CMGA by-laws,

"This constitution may be amended by a resolution at any Annual or Special Meeting of the Association by the affirmative vote of two-thirds of the members present voting in person or by proxy as stipulated in ARTICLE IV (1) (b). Notice of all proposed amendments shall be given to the President and/or General Manager in writing ninety (90) days in advance of a General Meeting. All proposed amendments will then be subject to a by-law review process by the Constitution Committee which shall include, but shall not be limited to, consultations with Agriculture Canada. The Constitution Committee shall provide the Board with a report containing the results of its review and a copy of such report shall be sent to each of the said proposing members. Once reviewed and approved by the Board, in accordance with previously-established policy and procedures, amendments shall be included in the notice calling the General Meeting, otherwise the meeting shall have no power to deal with same."

This year, the board of directors has dealt with a proposed amendment to the constitution. This request called for no longer requiring the submission, storage and random testing of DNA on Boer goat records. The Board revised the request and a majority vote declined it. The amendment will not be presented to the assembly. The main reason given for rejecting the application was respect for the integrity of the herd book. The Association's mission statement states "...the carrying out of a credible system of registration for Boer and Kiko goats in Canada ", and the DNA random testing of goats at registrations is the cornerstone of this credible system.

Other reasons cited include the contract that the CMGA has signed with the UC Davis laboratory which requires a minimum of 50 tests per year to maintain the current cost of testing. This could have had a significant economic impact for Kiko goat breeders who must have 100% of their registered bucks tested, and for the CMGA which must randomly test 10% of the females submitted for registration. The renewal of the contract with the UC Davis laboratory is scheduled for June 2019, and the CMGA's Board will

consider the possibility in the future of subtracting the number of tests brought by random DNA testing for Boer goats in its negotiations without impacting the price for Kiko breeders in case the situation arises again.

The CMGA Board understands that submission, storage and random testing represent a cost to the breeders and to the association and that this is an obstacle to the electronic registration of goats. A further study will be conducted in 2019 to identify the pros and cons of such an approach and will be presented to the Board and possibly to the members at the end of the year.



## CMGA Office Contact:

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# Notes